



## Retail Sales Index and Food & Beverage Services Index

**April 2023**

KEY INDICATORS OF RETAIL TRADE			
	<b>TOTAL RETAIL SALES</b>	Year-on-Year ▲ + 3.6%	Month-on-Month (Seasonally adjusted) ▲ + 0.3%
	<b>Excluding Motor Vehicles</b>	▲ + 4.2%	▲ + 1.5%
	<b>TOTAL RETAIL SALES</b>	Sales Value \$3.9 Billion	Online Sales Proportion 12.0%
	<b>Excluding Motor Vehicles</b>	\$3.4 Billion	13.6%
<b>ONLINE SALES PROPORTION</b> (out of the total sales of the respective industry)	 Supermarkets & Hypermarkets	 Computer & Telecommunications Equipment	 Furniture & Household Equipment

KEY INDICATORS OF FOOD & BEVERAGE SERVICES			
	<b>TOTAL FOOD &amp; BEVERAGE SALES</b>	Year-on-Year ▲ + 15.1%	Month-on-Month (Seasonally adjusted) ▲ + 1.6%
	<b>TOTAL FOOD &amp; BEVERAGE SALES</b>	Sales Value \$946 Million	Online Sales Proportion 23.8%

## OVERVIEW – RETAIL TRADE

On a year-on-year basis, retail sales increased 3.6% in April 2023, following the 4.5% increase in March 2023. Excluding motor vehicles, retail sales grew by 4.2%, extending the 4.0% increase in March 2023. On a seasonally adjusted basis, retail sales increased 0.3% in April 2023 over the previous month. Excluding motor vehicles, seasonally adjusted retail sales increased 1.5% compared to March 2023.

The estimated total retail sales value in April 2023 was \$3.9 billion. Of this, online retail sales made up an estimated 12.0%, lower than the 13.0% recorded in March 2023. Excluding motor vehicles, the total retail sales value was about \$3.4 billion, of which 13.6% came from online retail sales. Online retail sales of the Computer & Telecommunications Equipment, Furniture & Household Equipment and Supermarkets & Hypermarkets industries made up 48.8%, 28.5% and 12.7% of the total sales of their respective industry.

### Year-on-Year Change (at Current Prices)

Within the retail trade sector, most industries recorded year-on-year increases in sales in April 2023. The Food & Alcohol and Cosmetics, Toiletries & Medical Goods industries recorded year-on-year growths in sales of 30.5% and 16.8% respectively, due mainly to higher demand for alcoholic products and cosmetics & toiletries (including those sold in duty free shops). Similarly, sales of Wearing Apparel & Footwear increased 13.0%, due mainly to higher demand for wearing apparel.

In contrast, Petrol Service Stations recorded a year-on-year decline in sales of 14.2% in April 2023. Sales of Furniture & Household Equipment, Motor Vehicles and Computer & Telecommunications Equipment fell between 0.1% and 1.2%.

### Month-on-Month Change (at Current Prices, Seasonally Adjusted)

On a seasonally adjusted month-on-month basis, sales of Cosmetics, Toiletries & Medical Goods, Recreational Goods and Watches & Jewellery increased between 5.1% and 8.8%. Similarly, sales of Food & Alcohol, Petrol Service Stations, Optical Goods & Books and Furniture & Household Equipment rose between 2.1% and 3.7%.

Conversely, sales of Motor Vehicles and Department Stores fell 9.4% and 6.0% respectively.

### Change In Retail Sales Index By Industry

<b>Department Stores</b>  Year-on-Year <b>+6.5%</b> Month-on-Month <sup>1</sup> <b>-6.0%</b>	<b>Supermarkets &amp; Hypermarkets</b>  Year-on-Year <b>+0.6%</b> Month-on-Month <sup>1</sup> <b>+0.1%</b>	<b>Mini-marts &amp; Convenience Stores</b>  Year-on-Year <b>+6.9%</b> Month-on-Month <sup>1</sup> <b>-0.6%</b>
<b>Food &amp; Alcohol</b>  Year-on-Year <b>+30.5%</b> Month-on-Month <sup>1</sup> <b>+3.7%</b>	<b>Motor Vehicles</b>  Year-on-Year <b>-0.6%</b> Month-on-Month <sup>1</sup> <b>-9.4%</b>	<b>Petrol Service Stations</b>  Year-on-Year <b>-14.2%</b> Month-on-Month <sup>1</sup> <b>+2.8%</b>
<b>Cosmetics, Toiletries &amp; Medical Goods</b>  Year-on-Year <b>+16.8%</b> Month-on-Month <sup>1</sup> <b>+8.8%</b>	<b>Wearing Apparel &amp; Footwear</b>  Year-on-Year <b>+13.0%</b> Month-on-Month <sup>1</sup> <b>0.0%</b>	<b>Furniture &amp; Household Equipment</b>  Year-on-Year <b>-1.2%</b> Month-on-Month <sup>1</sup> <b>+2.1%</b>
<b>Recreational Goods</b>  Year-on-Year <b>+2.0%</b> Month-on-Month <sup>1</sup> <b>+5.5%</b>	<b>Watches &amp; Jewellery</b>  Year-on-Year <b>+4.8%</b> Month-on-Month <sup>1</sup> <b>+5.1%</b>	<b>Computer &amp; Telecommunications Equipment</b>  Year-on-Year <b>-0.1%</b> Month-on-Month <sup>1</sup> <b>-0.8%</b>
<b>Optical Goods &amp; Books</b>  Year-on-Year <b>+8.6%</b> Month-on-Month <sup>1</sup> <b>+2.3%</b>	<b>Others</b>  Year-on-Year <b>+4.1%</b> Month-on-Month <sup>1</sup> <b>+2.6%</b>	

<sup>1</sup> Seasonally adjusted

## OVERVIEW – FOOD & BEVERAGE SERVICES

Sales of food & beverage (F&B) services grew by 15.1% in April 2023 on a year-on-year basis, following the 17.7% increase in March 2023. On a seasonally adjusted basis, sales of F&B services increased 1.6% in April 2023 over the previous month.

The total sales value of F&B services in April 2023 was estimated at \$946 million. Of this, online sales of F&B services made up an estimated 23.8%, compared to the 24.6% recorded in March 2023.

### Year-on-Year Change (at Current Prices)

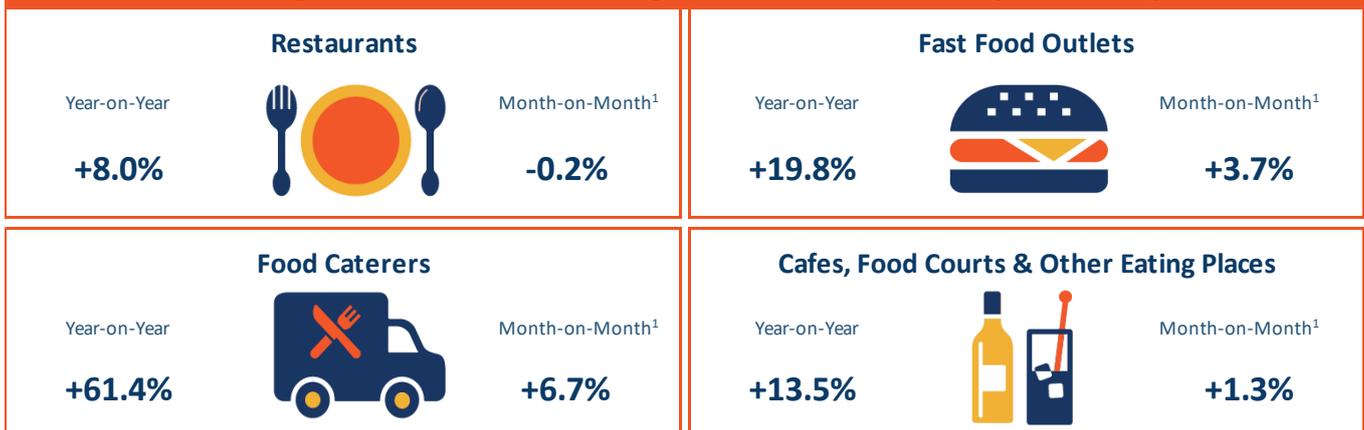
All F&B services industries recorded year-on-year growths in sales in April 2023. Food Caterers registered the largest growth in sales of 61.4%, due mainly to higher demand for both event and in-flight catering with the easing of restrictions on large-scale events, international travel as well as social gatherings. Similarly, turnover of Fast Food Outlets and Cafes, Food Courts & Other Eating Places increased 19.8% and 13.5% while sales of Restaurants rose 8.0% during this period.

### Month-on-Month Change (at Current Prices, Seasonally Adjusted)

On a seasonally adjusted month-on-month basis, sales of Food Caterers, Fast Food Outlets and Cafes, Food Courts & Other Eating Places increased 6.7%, 3.7% and 1.3% respectively in April 2023.

In contrast, turnover of Restaurants fell marginally by 0.2% during this period.

## Change In Food & Beverage Services Index By Industry



<sup>1</sup> Seasonally adjusted

**Table 1 Percentage Change of Retail Sales Index (2017=100)**

Industry	Year-on-Year		Month-on-Month (Seasonally Adjusted)	
	at Current Prices		at Current Prices	
	Mar 23/ Mar 22	Apr 23/ Apr 22	Mar 23/ Feb 23	Apr 23/ Mar 23
<b>Total</b>	<b>4.5</b>	<b>3.6</b>	<b>2.2</b>	<b>0.3</b>
Total (excl Motor Vehicles)	4.0	4.2	2.5	1.5
Department Stores	16.8	6.5	0.2	-6.0
Supermarkets & Hypermarkets	-4.4	0.6	2.5	0.1
Mini-marts & Convenience Stores	5.9	6.9	-0.7	-0.6
Food & Alcohol	56.1	30.5	-9.9	3.7
Motor Vehicles	7.2	-0.6	0.0	-9.4
Petrol Service Stations	-14.4	-14.2	-4.3	2.8
Cosmetics, Toiletries & Medical Goods	7.0	16.8	18.1	8.8
Wearing Apparel & Footwear	26.5	13.0	9.6	0.0
Furniture & Household Equipment	-5.1	-1.2	1.5	2.1
Recreational Goods	2.7	2.0	-7.6	5.5
Watches & Jewellery	2.6	4.8	12.5	5.1
Computer & Telecommunications Equipment	-3.6	-0.1	-11.9	-0.8
Optical Goods & Books	6.1	8.6	-2.2	2.3
Others	11.3	4.1	1.1	2.6

**Table 2 Percentage Change of Food & Beverage Services Index (2017=100)**

Industry	Year-on-Year		Month-on-Month (Seasonally Adjusted)	
	at Current Prices		at Current Prices	
	Mar 23/ Mar 22	Apr 23/ Apr 22	Mar 23/ Feb 23	Apr 23/ Mar 23
<b>Total</b>	<b>17.7</b>	<b>15.1</b>	<b>0.6</b>	<b>1.6</b>
Restaurants	16.5	8.0	5.7	-0.2
Fast Food Outlets	11.2	19.8	-2.6	3.7
Food Caterers	77.4	61.4	2.5	6.7
Cafes, Food Courts & Other Eating Places	13.1	13.5	-3.5	1.3

## EXPLANATORY NOTES

### Introduction

The Retail Sales Index (RSI) and Food & Beverage Services Index (FSI) measure the short-term performance of the retail trade and food & beverage (F&B) services industries based on the sales records of retail trade and F&B services establishments respectively. Sales figure refers to the value of retail goods or food & beverages sold to consumers during the month, excluding taxes on products such as Goods and Services Tax (GST), Additional Registration Fee (ARF) and Certificates of Entitlement (COE).

The RSI and FSI are available at current prices and in volume terms. The indices at current prices measure the changes of sales values which can result from changes in both price and quantity, while the indices in volume terms measure the changes in the volume of economic activity by removing the price effect.

### Data Collection

Data used to compile the RSI and FSI are obtained primarily from the monthly surveys of retail trade and F&B services establishments. Retail trade establishments sell merchandise directly to the consumers, while F&B services establishments sell prepared food and drinks for consumption on premises or on a take-away basis.

### Index Compilation

To derive the RSI and FSI at detailed industry level, the monthly sales for that industry is divided by the average monthly sales for the same industry in the reference year. The overall RSI and FSI are then computed by combining the sales indices of the detailed industries, using weights which measure each industry's relative importance in the overall retail trade and F&B services industries respectively.

To derive the indices in chained volume terms, the sales indices at current prices at detailed industry level are first deflated by the appropriate price indices. These component indices are then weighted using previous years' weights to derive the overall indices in chained volume terms. The reference year of the indices is 2017.

### Online Retail and Food & Beverage Sales Proportions

The retail trade statistics covers:

- (a) (multi-channel) retailers in Singapore that sell via both physical stores and online/e-commerce sites;
- (b) retailers in Singapore that sell via physical stores only; and
- (c) retailers in Singapore that sell mainly via online/e-commerce sites.

The food & beverage services statistics covers all sales transactions of F&B establishments regardless of mode (including those transacted via food delivery platforms).

The proportion of online retail and F&B sales<sup>2</sup> out of the respective industry's total retail and F&B sales is estimated for the overall retail trade sector, selected retail industries and the overall food & beverage services sector.

### Seasonal Adjustment

Seasonal effects are observed in both the RSI and FSI as there are usually intra-year periodic variations that repeat during the fixed period of time every year. To better reflect the underlying trend of the monthly sales, both indices are seasonally adjusted to remove the seasonal effects.

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<sup>2</sup> Online retail and F&B sales refers to the sales of goods where the order is received and the price and terms of sale are agreed upon via online means, e.g. through company's website, third-party websites, online marketplaces, food delivery platforms or mobile applications. Payment and delivery may or may not be made online.



More data are available on the SingStat Website at [go.gov.sg/services-latest-data](https://go.gov.sg/services-latest-data)

or through the QR code below.



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For enquiries, please contact:

Ms Kristina Chua **T** (+65) 6835 8947 **E** [Kristina\\_Chua@singstat.gov.sg](mailto:Kristina_Chua@singstat.gov.sg)

Ms Tan Wen Xin **T** (+65) 6835 8983 **E** [Tan\\_Wen\\_Xin@singstat.gov.sg](mailto:Tan_Wen_Xin@singstat.gov.sg)

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