



Retail Sales Index and Food & Beverage Services Index

APRIL 2018














Retail Sales Index¹

Total







Total (excluding motor vehicles)



% Change in Retail Sales		Year-on-Year	Month-on-Month ²
	Department Stores ³	↓ 1.7	↓ 8.7
	Supermarkets & Hypermarkets	↓ 2.3	↓ 2.5
	Mini-marts & Convenience Stores	↑ 0.3	↑ 1.5
	Food Retailers ⁴	↑ 2.9	↓ 3.8
	Motor Vehicles	↓ 0.8	↑ 7.5
	Petrol Service Stations	↑ 8.5	↑ 2.3
	Medical Goods & Toiletries	↑ 7.8	↑ 2.0
	Wearing Apparel & Footwear	↓ 3.4	↓ 3.1
	Furniture & Household Equipment	↑ 4.8	↓ 5.6
	Recreational Goods	↑ 0.3	↓ 3.4
	Watches & Jewellery	↓ 0.8	↓ 3.1
	Computer & Telecommunications Equipment	↓ 9.8	↓ 0.9
	Optical Goods & Books	↓ 1.6	↓ 3.9

Food & Beverage Services Index¹



% Change in Sales of F&B Services		Year-on-Year	Month-on-Month ²
	Restaurants	↓ 4.3	↓ 3.9
	Fast Food Outlets	↑ 5.4	↓ 6.2
	Food Caterers	↑ 0.7	↓ 8.5
	Other Eating Places (e.g. Cafes)	↓ 0.5	↑ 0.1

¹ At current prices

² Seasonally adjusted

³ Data exclude department stores cum supermarkets (e.g. hypermarkets), which is now grouped under Supermarkets & Hypermarkets

⁴ Retail stores which sell food & beverages that are generally not meant for immediate consumption on their premises

**RETAIL SALES
AND
SALES OF FOOD & BEVERAGE SERVICES**

Retail Sales

- Retail sales increased 0.4% in April 2018 compared to April 2017. Excluding motor vehicles, retail sales rose 0.7%.
- Compared to the previous month, retail sales (seasonally adjusted) decreased 0.2% in April 2018. Excluding motor vehicles, retail sales declined 1.7%.
- The total retail sales value in April 2018 was estimated at \$3.6 billion. Of which, online retail sales contributed to about 4.4%.

Sales of Food & Beverage Services

- Compared to the same period last year, sales of food & beverage services decreased 1.2% in April 2018.
- On a seasonally adjusted basis, sales of food & beverage services declined 3.4% in April 2018 over the previous month.
- The total sales value of food & beverage services in April 2018 was estimated at \$662 million, lower than the \$670 million in April 2017.

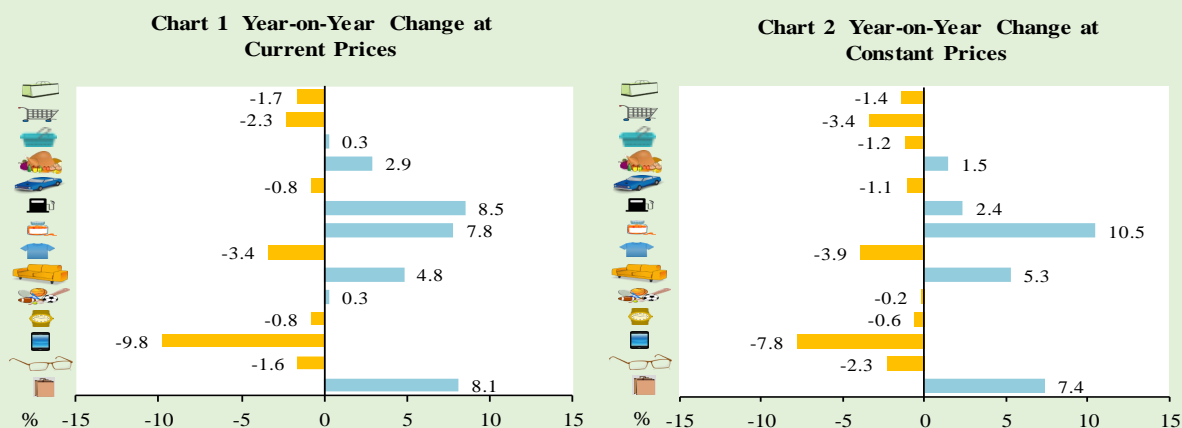
Note: The year-on-year growth rate may differ from that derived using values which are rounded to the nearest billion dollars.

RETAIL SALES BY INDUSTRY

Year-on-Year Change

On a year-on-year basis, performance among retail industries was mixed in April 2018 (Chart 1). Petrol Service Stations reported a sales growth of 8.5%, due partly to higher petrol prices. After removing the price effect, there was a smaller increase in sales volume of Petrol Service Stations of 2.4% (Chart 2). Medical Goods & Toiletries, Furniture & Household Equipment and Food Retailers also reported higher sales of 2.9% to 7.8%.

On the other hand, the largest decrease in retail sales was recorded by the Computer & Telecommunications Equipment (-9.8%) industry. Wearing Apparel & Footwear (-3.4%), Supermarkets & Hypermarkets (-2.3%) and Department Stores (-1.7%) were among the industries which also registered sales declines.



-  Department Stores¹
-  Supermarkets & Hypermarkets
-  Mini-marts & Convenience Stores
-  Food Retailers²
-  Motor Vehicles
-  Petrol Service Stations
-  Medical Goods & Toiletries
-  Wearing Apparel & Footwear
-  Furniture & Household Equipment
-  Recreational Goods
-  Watches & Jewellery
-  Computer & Telecommunications Equipment
-  Optical Goods & Books
-  Others

¹ Data exclude department stores cum supermarkets (e.g. hypermarkets), which is now grouped under Supermarkets & Hypermarkets

² Retail stores which sell food & beverages that are generally not meant for immediate consumption on their premises

RETAIL SALES BY INDUSTRY

Month-on-Month Change (Seasonally Adjusted)

Most retail industries recorded declines in sales in April 2018 on a seasonally adjusted month-on-month basis (Chart 3). These included Department Stores (-8.7%), Furniture & Household Equipment (-5.6%), Optical Goods & Books (-3.9%) and Food Retailers (-3.8%).

In contrast, the retail industries which reported higher sales were Motor Vehicles (7.5%), Petrol Service Stations (2.3%) and Medical Goods & Toiletries (2.0%).

Chart 3 Month-on-Month Change at Current Prices (Seasonally Adjusted)

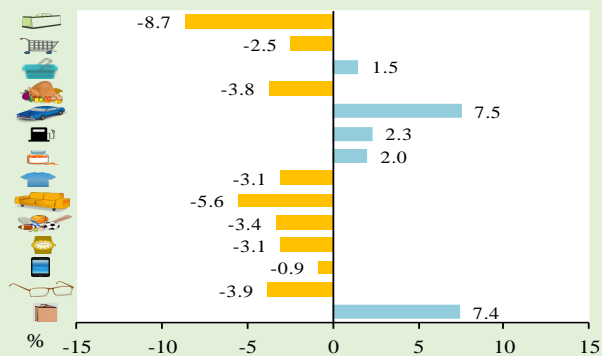
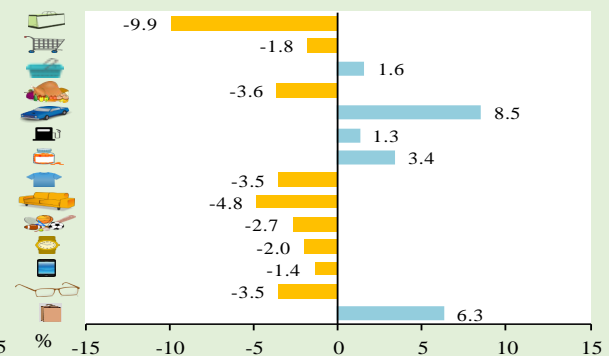


Chart 4 Month-on-Month Change at Constant Prices (Seasonally Adjusted)



- | | |
|---|---|
|  Department Stores ¹ |  Wearing Apparel & Footwear |
|  Supermarkets & Hypermarkets |  Furniture & Household Equipment |
|  Mini-marts & Convenience Stores |  Recreational Goods |
|  Food Retailers ² |  Watches & Jewellery |
|  Motor Vehicles |  Computer & Telecommunications Equipment |
|  Petrol Service Stations |  Optical Goods & Books |
|  Medical Goods & Toiletries |  Others |

¹ Data exclude department stores cum supermarkets (e.g. hypermarkets), which is now grouped under Supermarkets & Hypermarkets

² Retail stores which sell food & beverages that are generally not meant for immediate consumption on their premises

SALES OF FOOD & BEVERAGE SERVICES BY INDUSTRY

Year-on-Year Change

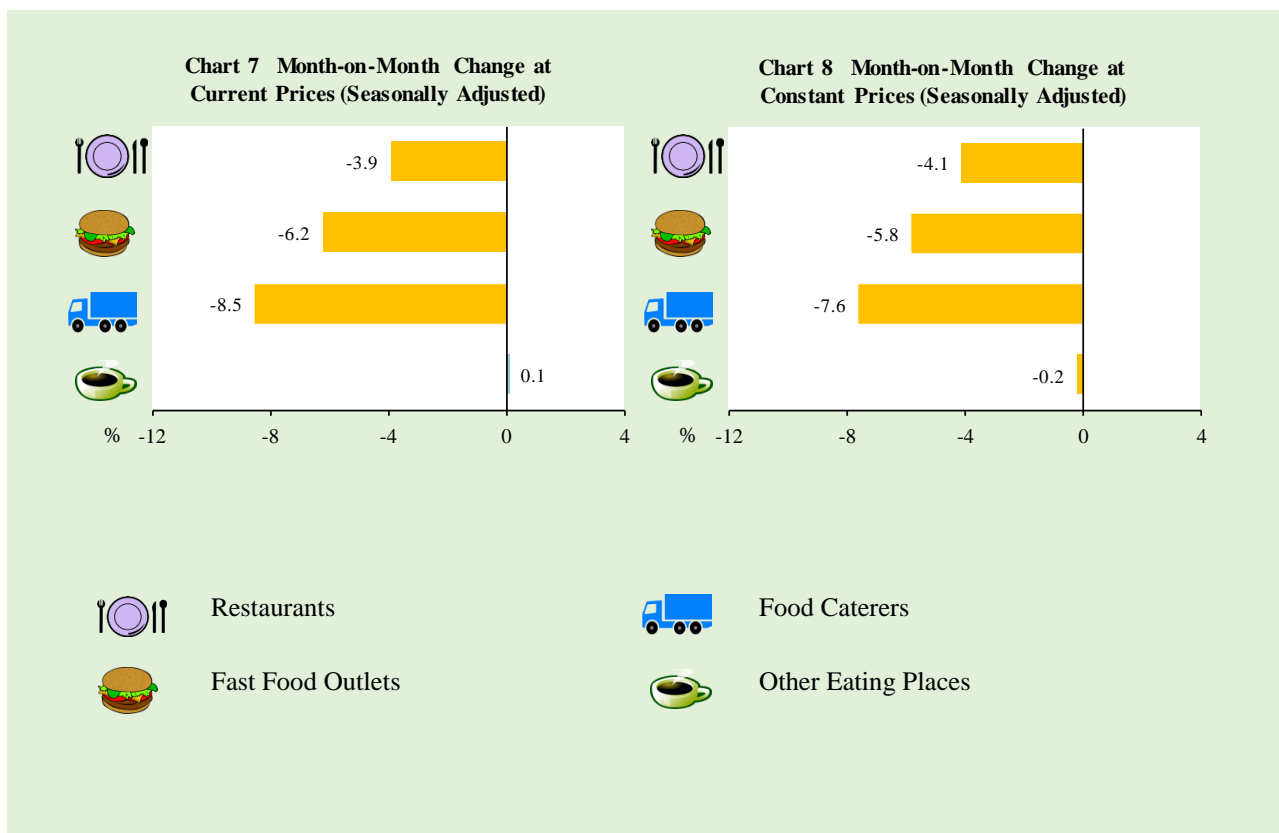
On a year-on-year basis, the food & beverage services industries registered varied performances in April 2018 (Chart 5). Fast Food Outlets and Food Caterers registered higher turnover at 5.4% and 0.7% respectively, while sales of Restaurants and Other Eating Places (such as cafes) decreased 4.3% and 0.5% respectively during this period.



SALES OF FOOD & BEVERAGE SERVICES BY INDUSTRY

Month-on-Month Change (Seasonally Adjusted)

Based on seasonally adjusted data, most food & beverage services industries registered sales declines in April 2018 over the previous month (Chart 7). Turnover of Food Caterers, Fast Food Outlets and Restaurants declined between 3.9% and 8.5% during this period. Sales of Other Eating Places increased marginally by 0.1%.



Retail Sales Index and Food & Beverage Services Index, April 2018

Table 1 Percentage Change of Retail Sales Index (2017=100)								
Industry	Year-on-Year Change				Month-on-Month Change (Seasonally Adjusted)			
	at Current Prices		at Constant Prices		at Current Prices		at Constant Prices	
	Mar 18/ Mar 17	Apr 18/ Apr 17	Mar 18/ Mar 17	Apr 18/ Apr 17	Mar 18/ Feb 18	Apr 18/ Mar 18	Mar 18/ Feb 18	Apr 18/ Mar 18
Total	-1.1	0.4	-2.3	0.0	2.7	-0.2	2.5	0.0
Total (excl Motor Vehicles)	2.7	0.7	1.8	0.2	1.2	-1.7	1.1	-1.6
Department Stores ¹	9.1	-1.7	8.8	-1.4	9.2	-8.7	9.7	-9.9
Supermarkets & Hypermarkets	0.3	-2.3	-1.2	-3.4	1.3	-2.5	0.0	-1.8
Mini-marts & Convenience Stores	-0.9	0.3	-2.7	-1.2	4.7	1.5	3.3	1.6
Food Retailers ²	7.5	2.9	5.7	1.5	9.4	-3.8	8.2	-3.6
Motor Vehicles	-14.7	-0.8	-16.6	-1.1	11.8	7.5	10.9	8.5
Petrol Service Stations	6.4	8.5	1.5	2.4	-2.3	2.3	-1.9	1.3
Medical Goods & Toiletries	6.2	7.8	7.4	10.5	-1.6	2.0	-0.8	3.4
Wearing Apparel & Footwear	5.3	-3.4	4.3	-3.9	-5.8	-3.1	-5.2	-3.5
Furniture & Household Equipment	3.2	4.8	3.6	5.3	5.4	-5.6	5.4	-4.8
Recreational Goods	1.9	0.3	1.5	-0.2	7.6	-3.4	8.9	-2.7
Watches & Jewellery	4.9	-0.8	3.1	-0.6	4.1	-3.1	3.4	-2.0
Computer & Telecommunications Equipment	-9.3	-9.8	-7.2	-7.8	0.8	-0.9	1.0	-1.4
Optical Goods & Books	0.2	-1.6	-0.5	-2.3	2.0	-3.9	2.1	-3.5
Others	1.7	8.1	0.8	7.4	-4.1	7.4	-3.7	6.3

¹ Data exclude department stores cum supermarkets (e.g. hypermarkets), which is now grouped under Supermarkets & Hypermarkets

² Retail stores which sell food & beverages that are generally not meant for immediate consumption on their premises

Table 2 Percentage Change of Food & Beverage Services Index (2017=100)								
Industry	Year-on-Year Change				Month-on-Month Change (Seasonally Adjusted)			
	at Current Prices		at Constant Prices		at Current Prices		at Constant Prices	
	Mar 18/ Mar 17	Apr 18/ Apr 17	Mar 18/ Mar 17	Apr 18/ Apr 17	Mar 18/ Feb 18	Apr 18/ Mar 18	Mar 18/ Feb 18	Apr 18/ Mar 18
Total	3.3	-1.2	1.9	-2.5	-1.4	-3.4	-1.6	-3.4
Restaurants	4.6	-4.3	3.0	-5.9	-5.8	-3.9	-6.1	-4.1
Fast Food Outlets	16.1	5.4	15.9	5.4	3.4	-6.2	3.5	-5.8
Food Caterers	5.1	0.7	4.1	0.4	-3.2	-8.5	-3.2	-7.6
Other Eating Places	-2.9	-0.5	-4.6	-2.3	3.2	0.1	2.9	-0.2

Explanatory Notes

Introduction

The Retail Sales Index (RSI) and Food & Beverage Services Index (FSI) measure the short-term performance of the retail trade and food & beverage (F&B) services industries based on the sales records of retail trade and F&B services establishments respectively. Sales figure refers to the value of retail goods or food & beverages sold to consumers during the month, excluding taxes on products such as Goods and Services Tax (GST), Additional Registration Fee (ARF) and Certificates of Entitlement (COE).

The RSI and FSI are presented at both current prices and constant prices. The indices at current prices measure the changes of sales values which can result from changes in both price and quantity. By removing the price effect, the indices at constant prices measure the changes in the volume of economic activity.

To reflect changes in the structure of retail trade and F&B services industries, the coverage and weighting patterns of the RSI and FSI series are revised at regular intervals. The base year of these two indices is 2017.

Data Collection

Data for the compilation of the RSI and FSI are primarily obtained from the monthly surveys of retail trade and F&B services establishments. Retail trade establishments sell merchandise directly to the consumers, while F&B services establishments sell prepared food and drinks for in-premises consumption or on a take-away basis.

Index Compilation

To derive the RSI and FSI at detailed industry level, the monthly sales for that industry is divided by the average monthly sales for the same industry in the base year. The overall RSI and FSI are then computed by combining the sales indices of the detailed industries, using weights which measure each industry's relative importance in the overall retail trade and F&B services industry respectively.

To derive the indices at constant prices, the sales indices at current prices at detailed industry level are first deflated by appropriate price indices. These component indices at constant prices are then weighted and aggregated to derive the overall indices at constant prices.

Online Retail Sales Proportion

The RSI covers retail sales of:

- (a) (multi-channel) retailers in Singapore that sell via both physical stores and online/e-commerce sites;
- (b) retailers in Singapore that sell via physical stores only; and
- (c) retailers in Singapore that sell mainly via online/e-commerce sites.

The proportion of online retail sales¹ out of total retail sales is also estimated for the overall retail trade sector.

¹Online retail sales refers to the sales of goods where the order is received and the price and terms of sale are agreed on via online means, e.g. through company's website, third-party websites, mobile applications, extranet or Electronic Data Interchange. Payment and delivery may or may not be made online.

Seasonal Adjustment

Seasonal effects are observed in both the RSI and FSI as there are usually intra-year periodic variations that repeat during the fixed period of time every year. To better reflect the underlying trend of the monthly sales, both indices are seasonally adjusted to remove the seasonal effects.

Singapore Department of Statistics
12 June 2018

More data are available at SingStat website at
<https://www.singstat.gov.sg/publications/industry/monthly-retail-sales-and-food-beverage-service-indices>

or through the QR code below.



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