

PRESS RELEASE

Retail Sales Index and Food & Beverage Services Index April 2025

Retail trade and food & beverage (F&B) services are integral to Singapore's domestic consumption, catering to consumers' daily needs and enjoyment. Retailers sell merchandise directly to consumers while F&B operators provide prepared food and drinks for consumption on-premises or take-away. The Retail Sales Index (RSI) and Food & Beverage Services Index (FSI) measure the performance of the retail trade and F&B services industries in Singapore respectively, based on the monthly sales of businesses (which include online sales) in these industries. The key indicators also include a snapshot of the proportion of sales conducted online.

	KEY INDICATORS OF	RETAIL TRADE		
		Year-on-Year	Month-on-Month (Seasonally adjusted)	
	Total Retail Sales	+ 0.3%	+ 0.3%	
U	Excluding Motor Vehicles	4 +0.8%	+ 0.2%	
		Sales Value	Online Sales Proportion	
	Total Retail Sales	\$3.9 Billion	12.6%	
	Excluding Motor Vehicles	\$3.3 Billion	14.8%	
Online Sales Proportion				
(Out of the total sales of the respective industry)	Supermarkets & Hypermarkets	Computer & Telecommunications Equipment	Furniture & Household Equipment	
	13.1%	49.8%	30.0%	

KEY INDICATORS OF FOOD & BEVERAGE SERVICES					
₩ ● ¶	Total Food & Beverage Sales	Year-on-Year	Month-on-Month (Seasonally adjusted)		
• • •		▲ +1.2%	▲ +1.2%		
9 []]	Total Food & Beverage Sales	Sales Value	Online Sales Proportion		
		\$947 Million	25.9%		

OVERVIEW – RETAIL TRADE

On a year-on-year basis, retail sales increased 0.3% in April 2025, extending the 1.3% growth in March 2025. Excluding motor vehicles, retail sales rose 0.8%, following the 0.9% growth in March 2025. On a seasonally adjusted basis, retail sales increased 0.3% in April 2025 over the previous month. Excluding motor vehicles, seasonally adjusted retail sales rose 0.2% compared to March 2025.

The estimated total retail sales value in April 2025 was \$3.9 billion. Of this, an estimated 12.6% were from online retail sales, lower than the 13.3% recorded in March 2025. Excluding motor vehicles, the total retail sales value was about \$3.3 billion, of which 14.8% were from online retail sales. Online retail sales made up 49.8%, 30.0% and 13.1% of the total sales of the Computer & Telecommunications Equipment, Furniture & Household Equipment and Supermarkets & Hypermarkets industries respectively.

Year-on-Year Change (at Current Prices)

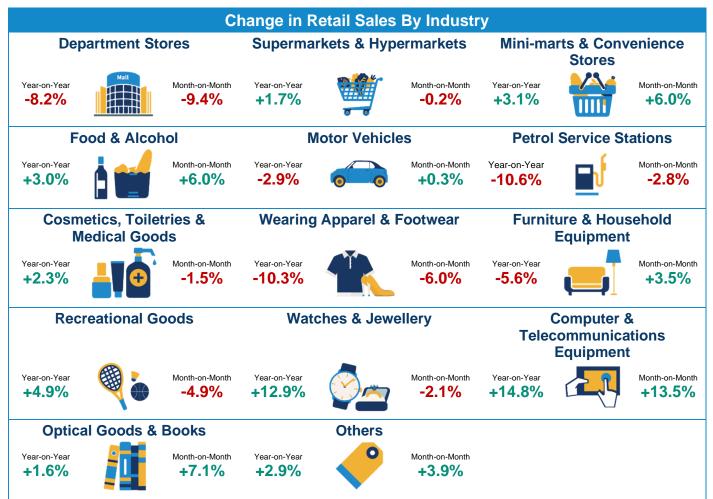
Within the retail trade sector, most industries recorded year-on-year growths in sales in April 2025. The Computer & Telecommunications Equipment industry recorded a year-on-year growth in sales of 14.8%. Sales of Watches & Jewellery increased 12.9%, due to higher sales of jewellery, while sales of Recreational Goods rose 4.9%.

In contrast, Petrol Service Stations and retailers of Wearing Apparel & Footwear recorded year-on-year declines in sales of 10.6% and 10.3% respectively in April 2025.

Month-on-Month Change (at Current Prices, Seasonally Adjusted)

On a seasonally adjusted month-on-month basis, sales of Computer & Telecommunications Equipment, Optical Goods & Books, and Mini-marts & Convenience Stores rose 13.5%, 7.1%, and 6.0% respectively in April 2025.

Conversely, sales of the Department Stores and Wearing Apparel & Footwear industries fell 9.4% and 6.0% respectively in April 2025.



Month-on-Month values are seasonally adjusted.

OVERVIEW – FOOD & BEVERAGE SERVICES

Sales of food & beverage (F&B) services increased 1.2% in April 2025 on a year-on-year basis, reversing the 2.7% decline in March 2025. On a seasonally adjusted basis, sales of F&B services rose 1.2% in April 2025 compared to the previous month.

The total sales value of F&B services in April 2025 was estimated at \$947 million. Of this, an estimated 25.9% were from online sales, comparable with the 25.0% recorded in March 2025.

Year-on-Year Change (at Current Prices)

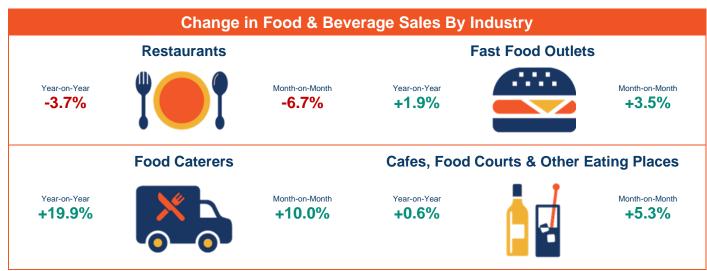
Within the F&B services sector, Food Caterers registered a growth in sales of 19.9%. Similarly, turnover of Fast Food Outlets as well as Cafes, Food Courts & Other Eating Places rose 1.9% and 0.6% respectively during this period.

In contrast, sales of Restaurants fell 3.7% in April 2025.

Month-on-Month Change (at Current Prices, Seasonally Adjusted)

On a seasonally adjusted month-on-month basis, Food Caterers registered a growth in sales of 10.0%. Similarly, turnover of Cafes, Food Courts & Other Eating Places as well as Fast Food Outlets increased 5.3% and 3.5% respectively during this period.

In contrast, turnover of Restaurants fell 6.7% in April 2025.



Month-on-Month values are seasonally adjusted.

Table 1 Percentage Change of Retail Sales Index (2017=100)						
	Year-on-Year		Month-on-Month (Seasonally Adjusted)			
Industry	at Current Prices		at Current Prices			
	Mar 25/ Mar 24	Apr 25/ Apr 24	Mar 25/ Feb 25	Apr 25/ Mar 25		
Total	1.3	0.3	-2.7	0.3		
Total (excl. Motor Vehicles)	0.9	0.8	-1.1	0.2		
Department Stores	-1.9	-8.2	4.1	-9.4		
Supermarkets & Hypermarkets	4.5	1.7	0.9	-0.2		
Mini-marts & Convenience Stores	-3.0	3.1	-6.4	6.0		
Food & Alcohol	-6.6	3.0	-4.3	6.0		
Motor Vehicles	3.3	-2.9	-12.4	0.3		
Petrol Service Stations	-8.2	-10.6	-4.1	-2.8		
Cosmetics, Toiletries & Medical Goods	3.6	2.3	-2.3	-1.5		
Wearing Apparel & Footwear	-8.4	-10.3	-0.4	-6.0		
Furniture & Household Equipment	1.8	-5.6	-5.1	3.5		
Recreational Goods	2.6	4.9	5.0	-4.9		
Watches & Jewellery	13.4	12.9	8.6	-2.1		
Computer & Telecommunications Equipment	2.7	14.8	-4.4	13.5		
Optical Goods & Books	-6.3	1.6	-7.7	7.1		
Others	-2.2	2.9	-11.1	3.9		

Table 2 Percentage Change of Food & Beverage Services Index (2017=100)

	Year-on-Year		Month-on-Month (Seasonally Adjusted)	
Industry	at Current prices		at Current prices	
	Mar 25/ Mar 24	Apr 25/ Apr 24	Mar 25/ Feb 25	Apr 25/ Mar 25
Total	-2.7	1.2	-3.1	1.2
Restaurants	-6.9	-3.7	-3.6	-6.7
Fast Food Outlets	-3.3	1.9	-0.3	3.5
Food Caterers	19.3	19.9	-2.0	10.0
Cafes, Food Courts & Other Eating Places	-3.7	0.6	-4.1	5.3

EXPLANATORY NOTES

Introduction

The Retail Sales Index (RSI) and Food & Beverage Services Index (FSI) measure the short-term performance of the retail trade and food & beverage (F&B) services industries based on the sales records of trade and F&B services establishments retail respectively. Sales figure refers to the value of retail goods or food & beverages sold to consumers during the month, excluding taxes on products such as Goods and Services Tax (GST), Additional Registration Fee (ARF) and Certificates of Entitlement (COE).

The RSI and FSI are available at current prices and in volume terms. The indices at current prices measure the changes of sales values which can result from changes in both price and quantity, while the indices in volume terms measure the changes in the volume of economic activity by removing the price effect.

Data Collection

Data used to compile the RSI and FSI are obtained primarily from the monthly surveys of retail trade and F&B services establishments. Retail trade establishments sell merchandise directly to the consumers, while F&B services establishments sell prepared food and drinks for consumption on premises or on a take-away basis.

Index Compilation

To derive the RSI and FSI at detailed industry level, the monthly sales for that industry is divided by the average monthly sales for the same industry in the reference year. The overall RSI and FSI are then computed by combining the sales indices of the detailed industries, using weights which measure each industry's relative importance in the overall retail trade and F&B services industries respectively.

To derive the indices in chained volume terms, the sales indices at current prices at detailed industry level are first deflated by the appropriate price indices. These component indices are then weighted using previous years' weights to derive the overall indices in chained volume terms. The reference year of the indices is 2017.

Online Retail and Food & Beverage Sales Proportions

The retail trade statistics covers:

- (a) (multi-channel) retailers in Singapore that sell via both physical stores and online/e-commerce sites;
- (b) retailers in Singapore that sell via physical stores only; and
- (c) retailers in Singapore that sell mainly via online/ecommerce sites.

The food & beverage services statistics covers all sales transactions of F&B establishments regardless of mode (including those transacted via food delivery platforms).

The proportion of online retail and F&B sales¹ out of the respective industry's total retail and F&B sales is estimated for the overall retail trade sector, selected retail industries and the overall food & beverage services sector.

Seasonal Adjustment

Seasonal effects are observed in both the RSI and FSI as there are usually intra-year periodic variations that repeat during the fixed period of time every year. To better reflect the underlying trend of the monthly sales, both indices are seasonally adjusted to remove the seasonal effects.

¹ Online retail and F&B sales refers to the sales of goods where the order is received and the price and terms of sale are agreed upon via online means, e.g. through company's website, third-party websites (e.g., online marketplaces, food delivery platforms), or mobile applications, regardless of how or where the goods are delivered or collected. This excludes agreement through telephone calls, facsimile and emails. Payment may or may not be made online.



More information is available on the SingStat Website at go.gov.sg/services-latest-data

or through the QR code below.



For data tables relating to: Retail Sales Index: **<u>go.gov.sg/rsi</u>** Food & Beverage Services Index: **<u>go.gov.sg/fsi</u>**

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